

The Right Guide

*Empowering Global Investors with
UAE Property Financing Solutions*



Website

www.therightguide.com



Welcome to Our Company

The **Right Guide** is a premier mortgage consultancy based in **Dubai**, specializing in property financing solutions for **UAE Nationals, Residents, and Non-Residents**.

Our mission is to simplify the mortgage process and offer expert guidance tailored to each client's profile — whether you're buying your first home, investing in Dubai real estate, or expanding your property portfolio.

Page 1



Website

www.therightguide.com

Hanan Fadel
CEO and Founder



Company Vision & Mission



> Vision

To be the most trusted and accessible mortgage partner for international and local clients investing in the UAE real estate market.

> Mission

To empower clients with transparent, personalized, and efficient mortgage solutions that support confident property investments in the UAE.



What We Do?



We offer full-spectrum residential and commercial mortgage services, including:



Islamic & Conventional Mortgage Advisory



Freehold & Non-Freehold Property Financing



Quick Eligibility Assessments



Down Payment & Loan Structuring



Bank Partnerships & Approvals



UAE Bank Account Assistance for Non-Residents



Trade Finance Support (LC, SBLC)



Real-time Market Insights



Who We Serve

 UAE Nationals

 UAE Residents

 International Non-Residents
(our specialty)

We work extensively with clients from Europe, Asia, GCC, and other approved countries worldwide.

Page 4



Website
www.therightguide.com





Why Choose Us?



With a proven track record and client-first approach, we simplify the mortgage process for residents and non-residents alike—delivering expert advice, exclusive rates, and end-to-end support to help you finance your property in the UAE with confidence.

Expertise in non-resident mortgages	Global client support – fully remote
Shariah-compliant & conventional options	Fast pre-approvals & eligibility checks
Deep partnerships with top UAE banks	Access to Exclusive Mortgage Rates
Transparent processes	Dedicated team from start to finish



LOAN & DOWN PAYMENT STRUCTURE



We offer full-spectrum residential and commercial mortgage services, including:

Client Type	Min. Down Payment	Loan-To-Value (LTV)
UAE Nationals	15%	Up to 85%
UAE Residents	20%	Up to 80%
Non-Residents	50%	Up to 50%



Eligibility Requirements



No. 1

Age: 21 to 65 (salaried) / 70 (self-employed)

No. 2

Income: AED 10,000 (salaried) / AED 15,000 (self-employed)

No. 3

Employment: 1+ year in current job or business

No.4

Debt Ratio: Max 50% of income

No. 5

Residency: Must reside in bank-approved country (non-residents)



Client Testimonials



Page 8



Website
www.therightguide.com



“The Right Guide helped me secure financing remotely from Europe — seamless and professional.”

— Ahmad M., Investor from Germany

“As a non-resident, I never thought I could invest in Dubai. This team made it possible.”

— Priya K., Singapore

Please Get In Touch With Us



Phone

+971 58 842 9734 | +971 56 964 0021



Email

info@therightguide.com



Office

Business Bay, Dubai, UAE



Website

www.therightguide.com

*Guiding Your Trade,
Powering Your Finance*

